

REPORT ON THE KPDA WEBINAR ON THE OPPORTUNITIES FOR FOREIGN INVESTORS IN THE KENYA REAL ESTATE SECTOR, THURSDAY 9TH SEPTEMBER 2021

On Thursday 9th September 2021, KPDA held a webinar on the *Opportunities for Foreign Investors in the Kenyan Real Estate Sector*. The session, which had 132 participants ran from 2.00pm to 4.00pm EAT and provided insights on the opportunities in the real estate sector for both local and foreign investors. The areas covered were:

- The cost of doing business in Kenya
- The legal framework in the sector
- Market dynamics in the sector
- Networking during COVID-19
- Experiences of foreign investors in Kenya

The webinar brought together the following panelists:

- ❖ **Doreen Onwong'a** - Partner, KN Law LLP
- ❖ **Karen Koigi** - Investment Manager, ALP Management Kenya
- ❖ **Ruth Okal** - Property Investment Manager, ILAM Fahari I-REIT
- ❖ **James Maclean** - Director, Fusion Capital

Vivian Ombwayo, Director of Research and Valuation at Broll Kenya Ltd moderated the session.

We would like to give a special thanks to **AGC Middle East Africa** for participating in the program of this event. Members are encouraged to support KPDA by offering to participate in these forums.

“This webinar was comprehensive enough that it only incorporated the various real estate investment options for foreign investors but also the policies and procedures involved in the same.”

Vivian Ombwayo, Director of Research and Valuation at Broll Kenya Ltd



Below is the Zoom video recording link for the session:

<https://zoom.us/rec/share/jDqlq85QKTKrXMtuB32ydxZn4rroLb54775ZgCOKwDWFHEUmfNABOLn45q0zODS.aD8PUOG6lcwF8Rg6>

Passcode: **u6rPjC.7**

You can also access the video on Facebook through this link:
<https://web.facebook.com/100009225132818/videos/1025106268241555/>

For more information, feel free to contact the KPDA secretariat via the email address ceo@kpda.or.ke